- 1 A. I don't know how much they're getting from
- 2 the retake systems. I don't think there are that many
- 3 industries or corporations that are able to generate
- 4 more -- enough power even for themselves. I see more
- of that happening. I would like to see the wind
- 6 technology develop. I don't have a lot of immediate
- 7 hope for that.
- Q. Approximately what percent of Santee Cooper's
- 9 energy needs can now be met by renewables?
- 10 A. Can or is?
- 11 Q. Can. Can now, so I guess it should be --
- 12 A. I think that's probably asking -- that's
- really asking for statistics that I really don't know.
- 14 My quesstimate would be less than ten and probably less
- 15 than that.
- 16 Q. Okay. Please generally describe the current
- 17 demand side management program Santee Cooper has
- 18 marketed.
- 19 A. Now, that was in a rating conference. That
- 20 was one of the ways you could do this. I think at this
- 21 point you're charged for electricity based on what you
- 22 use. That they do not, at this point, monitor whether
- you're using it during peak load times or not. There
- 24 are a couple that are getting real use time rating.
- 25 But for most of us, it is simply what you're using is

- 1 what you're paying for.
- 2 Q. Are these programs sufficient?
- A. Are they sufficient? And that would be the
- 4 standard according to whom? Here again, I hate to
- 5 sound like Santee Cooper's biggest cheerleader, but I
- 6 just have a lot of admiration for them. I think they
- 7 have made moves forward that they thought were prudent,
- 8 and I think they have made a conscious effort to
- 9 incorporate as much new technology as rapidly as
- 10 possible to charge people as fairly as possible. And I
- 11 just can't fault them.
- 12 O. What could be added?
- 13 A. Not being a visionary and not knowing
- 14 everything that they've tried, I don't know that I can
- answer that. I think as each new thing comes up, I
- think they've made a sincere effort to check it out.
- 17 Q. Do you agree with Santee Cooper's decision to
- spend \$113 million over 12 years on efficiency
- 19 programs?
- 20 A. I didn't know that they had committed that
- 21 exact number. Do I have a disagreement with it? No.
- Do I know if that's enough? I do not know.
- Q. Describe the role that you believe can be
- 24 played by public power and how does Santee Cooper fit
- 25 into that role?

- 1 A. By public power, I assume you mean not
- 2 investor-owned utilities? I personally think that
- 3 taking the investor out of it makes the way a little
- 4 clearer for Santee Cooper to stay true to its mission,
- 5 to take care of the people of South Carolina, to
- 6 provide reliable electricity. And I think the latest
- 7 consumer surveys indicate that people are extremely
- 8 pleased, particularly with the reliability.
- 9 Q. I want to ask you a few questions now about
- 10 the qualities of board members to use conflicts, et
- 11 cetera. Please provide an overview of your view of the
- 12 role of the director on the Santee Cooper board.
- A. Well, since I talk too much, let me say
- that's fairly simple policy making.
- 15 O. And how is that role different from the role
- of Santee Cooper's executive staff?
- 17 A. How is it different? Could we say daylight
- 18 and dark almost? I see their role as -- I see the
- 19 board's role as policy formulation. I see management's
- 20 role as carrying out that policy. I see the board as
- 21 having a day job. I see management as having that as a
- 22 day job.
- Q. Aside from annual audits by outside firms,
- 24 what other types of independent expertise should a
- 25 member of the board utilize in its decision making?

- 1 A. Well, I think Santee Cooper does a very good
- 2 job of employing outside consultants that are
- 3 knowledgeable and well known in their field. That's a
- 4 good thing. I think you can use information that other
- 5 board members have. You can use research that you do
- 6 yourself. You can ask advice of general counsel. That
- 7 fairly well cover it?
- 8 Q. What is your general approach to serving on a
- 9 board? Are you more of a leader, follower, planner,
- 10 mix?
- 11 A. Believe it or not, in the beginning I keep my
- mouth shut because it's not like walking into a board
- where it's an extension of what I do every day. It's
- 14 walking into a situation where other than basic things
- 15 like integrity and people are always people, it's just
- 16 very different. I know nothing about generating and
- distributing electricity. So in the beginning, I'd
- probably keep my mouth shut a lot. I don't have any
- 19 problem asking questions for clarification. And
- 20 usually, I guess I tend to be -- after I'm comfortable
- 21 with where I'm going, which I'm not at this point, then
- I tend to be more outspoken. I don't think I ever want
- 23 to be the board chair.
- Q. How much time do you anticipate preparing for
- or participating in board activities?

- 1 A. Well, I noticed from the material that's
- 2 available before the board meeting, which usually is on
- 3 Monday, that most of my Sunday afternoons and Sunday
- 4 night would certainly be spent reading that. I do much
- 5 better in a meeting if I've read it beforehand. So I
- 6 can see probably three or four days at the maximum.
- 7 Since I own my own business, I can let myself be gone
- 8 when I need to.
- 9 Q. Will this time interfere with or be limited
- 10 by your other responsibilities or interests?
- 11 A. Well, my children are all gone. My husband
- is independent. And besides my job, my church work, I
- only serve on one other board at this time, so I can't
- 14 see that being an issue.
- 15 Q. Please briefly explain your understanding of
- the history of Santee Cooper and its purposes and
- 17 operation.
- A. History. Do we want to start before 1933,
- 19 1934? Do we want to start back with the Santee Cooper
- 20 now? The Santee Cooper, as I understand it, came into
- 21 being after the great depression. Probably got its
- 22 authority in 1934, which I understand is like 75 years
- 23 this year because about 93 percent of the people in
- 24 South Carolina did not have electricity. The quality
- of life without electricity is not what I would choose

- 1 to live in and not what people of South Carolina need.
- 2 And so that was its original purpose was to improve, I
- 3 think, the health, prosperity and their quality of
- 4 life.
- 5 Santee Cooper's also charged with the
- 6 responsibility for making the economic community
- 7 welcome. They're a great attraction for jobs. It
- 8 keeps our economy fairly stable. It's grown now to, I
- 9 quess -- how much of this do you want to know -- about
- 10 1,800 people, nine or ten different facilities. And
- 11 still they do a great job of remaining true to what
- they do, and that is providing all sorts of spinoff
- 13 services.
- Do you want me to talk about all of those?
- 15 The gopher program, the mosquito control, the wonderful
- canals, all of those things that they do down to the
- internships for students. They do just a great job, I
- 18 think.
- 19 Q. What has your experience been with
- 20 interpreting financial documents?
- 21 A. Well, since I sell securities, that doesn't
- 22 necessarily qualify me to read them really, really
- 23 well. Generally, I think everybody understands a
- 24 profit and a loss. They understand debt and equity.
- 25 And so especially when somebody stands there and is

- 1 willing to explain it to you, it's not terribly
- 2 difficult.
- 3 Q. Are you familiar with any legal opinions or
- 4 orders or agency decisions impacting Santee Cooper?
- 5 A. I think there are probably several that are
- 6 out there. Unfortunately or fortunately, those are
- 7 usually covered in executive session and so most of
- 8 what I know I've seen in the newspaper. You know,
- 9 obviously there have been difficulties with permits.
- 10 There have been some suits of various kinds over
- 11 flooding, that sort of thing. All of those impact
- 12 Santee Cooper because of the time it has taken to
- respond to those and jump through all those hoops. But
- 14 you have to do what you have to do. You can't just run
- amuck.
- Q. Do you have any direct or indirect business
- 17 relationships with Santee Cooper or any of its
- wholesale power customers?
- 19 A. I only buy power from them.
- Q. Does your affiliation with any professional,
- 21 civic, charitable or other similar organization present
- 22 a conflict or could it present a conflict with your
- 23 appointment?
- A. I don't see any conflict. I know that the
- 25 board of Habitat for Humanity would be hard-pressed to

- 1 exist without the employees that donate their time, but
- 2 I don't see that as a conflict.
- 3 Q. What will you do if a conflict arises?
- 4 A. Immediately address it. The board chair
- 5 needs to know, general counsel needs to know. There
- 6 just needs to be full disclosure. With this age and
- 7 stage in my life, I don't anticipate that.
- 8 Q. Do you have any financial conflict of
- 9 interest that could result from your appointment?
- 10 A. No.
- 11 Q. Do you have any holdings in any electrical
- 12 utilities or other entity that may be impacted by the
- decision of the Santee Cooper board?
- 14 A. There may be some funds that I own small
- pieces in that have something to do with it, but I do
- 16 not know what they are nor am I aware that they exist.
- Q. Do you understand the obligations and
- 18 responsibilities of this position?
- 19 A. I think I'm beginning to.
- Q. What duty of loyalty or duty of care would
- 21 you owe to Santee Cooper?
- 22 A. Absolutely the highest and the best. They
- 23 would have to be the first concern.
- Q. What role should a director's ideological or
- 25 political beliefs play in making a decision?

- 1 A. I think if you can't, pardon the vernacular,
- 2 sit on it, then you should simply excuse yourself from
- 3 the proceedings. I don't think that your -- obviously
- a person comes with some opinions, but if you can't
- 5 listen to facts and weigh them and consider them, then
- 6 you don't need to be there.
- 7 Q. What is your opinion about the importance of
- 8 board unity?
- 9 A. It certainly helps. The meetings are not
- 10 nearly so long. As long as there's an open atmosphere
- and people feel free to express their concerns and know
- that they are judiciously addressed, I can't see that
- board unity is much of an issue. It doesn't mean
- everybody has to vote the same way all the time. You
- just have to believe that what you're doing is the
- 16 right thing.
- 17 Q. Would you please describe your temperament.
- 18 A. I would like to describe myself as laid back,
- 19 but I'm probably not. I don't think I'm a type A
- 20 personality anymore. I have been accused of that. But
- I do like to be doing something. On the other hand,
- 22 everybody else can have their turn. You know, when
- you're a mother and you're a wife, you either learn to
- 24 get along or -- so I'm pretty easy going.
- 25 Q. If you were confirmed by the senate, what are

- 1 the first three things you plan to do as a board
- 2 member?
- 3 A. As a board member, say glory hallelujah. You
- 4 know, Heather, to start doing, I'd spend some time
- 5 attending some meetings because I really, really am
- 6 interested in this process. I would just have to say
- 7 that I would continue that. The major thing is I would
- 8 get to go to the executive sessions and hear what else
- 9 is discussed that now I don't have a clue. So that
- would be what I would need to do is simply accelerate
- 11 the learning curve because I'm telling you if you walk
- into this cold, it is daunting.
- The first three things?
- 14 O. The first three.
- 15 A. You know, until I get past that one, I don't
- 16 know. I don't think I need to go any further until I
- 17 get past that one. I'm very interested in what
- 18 happens. I'm very willing to learn, but -- and that's
- 19 where I am.
- Q. And you've already answered this, but I need
- 21 to ask it anyway. Have you attended any meetings of
- the Santee Cooper board?
- 23 A. Yeah. Or at least the part that I'm allowed
- 24 to attend. They're very gracious and the information
- is really unbelievable.

- 1 Q. What have you done in preparation for serving
- 2 as a member of the board?
- A. I've read lots of stuff. Last year, I read
- 4 Section 58 in its entirety. I read the Freedom of
- 5 Information Act. I read the ethics code. I read
- 6 Santee Cooper's annual report. I read their
- 7 engineering report. I had to call my son. Because I
- 8 just feel like you need to be up to snuff. And serving
- 9 on the board is not a problem unless you really want to
- 10 understand what's happening, and I kind of need to know
- 11 that.
- 12 Q. Do you have a brief statement concerning your
- desire to serve on the board that you would like to
- make for the subcommittee?
- 15 A. Don't you think I've said enough?
- MS. ANDERSON: Okay. Mr. Chairman, I have no
- 17 further questions.
- 18 SEN. RANKIN: Mr. Ott.
- 19 REP. OTT: Thank you. I'll be brief.
- 20 BY REP. OTT:
- 21 Q. I'm very interested in the lake that Santee
- 22 Cooper still owns, and I've asked this question so I'm
- asking it of all the people that are here.
- As a board member, do you see not only an
- obligation to be responsible for power generation, but

- do you see any responsibility to those people who enjoy
- 2 the lake for recreational uses such as hunting and
- 3 fishing and the business owners and the public in
- 4 general, and do you have an obligation as a board
- 5 member to maintain the lake in a manner that provides
- 6 an utmost opportunity?
- 7 A. Let me answer that this way. I live on the
- 8 down side of the lake. The Tail Race Canal runs behind
- 9 my house, and there's a little canal under my kitchen
- 10 window. If we don't take good care of the lakes, then
- 11 the water that comes in the back of my house and makes
- me so happy every morning and every afternoon would not
- 13 exist in the way it does now.
- My boys have hunted. They have fished.
- 15 Their friends have done it. And I think that's a
- 16 real -- I hate to use word "sacred," but when a
- 17 resource like that is damaged, then that's almost
- 18 irretrievable. You know, you can create something
- 19 else, but if we lost those, the lakes, that would be
- 20 just a horrible loss for the entire state of
- 21 South Carolina and especially those who enjoy it every
- 22 day.
- Q. So that is a yes, you would want to be having
- some responsibility in maintaining the integrity of the
- 25 lakes?

- 1 A. We need to do that.
- 2 Q. Let me talk about conservation practices.
- 3 What do you think your responsibility would be as far
- 4 as -- you said you weren't aware of the 113 million
- 5 that Santee Cooper's obligated for conservation
- 6 practices. Do you think that's something that they
- 7 should be as interested in on the conservation side,
- 8 saving the existing power that they are currently
- 9 producing as they are in generating additional power?
- And let me go a little step further so you
- 11 will understand where I'm coming from. A lot of my
- 12 constituents live in poorly maintained double- and
- 13 single-wide trailers that have terrible heating and
- 14 cooling systems, poor insulation, bad furnaces, and
- they use a large amount of electricity that they don't
- need to use if they lived in a better-maintained home.
- As a board member, do you think Santee Cooper
- and you would have some obligation to spend resources
- 19 to bring those facilities to a higher standard so that
- their energy use would go down, yes or no, or what do
- 21 you think about it?
- 22 A. I think that any responsible corporate entity
- has to take care of what they already do, and they
- 24 already produce power. I understand that the stimulus
- 25 bill is going to free up some money that I hope will

- 1 help those lower-income people. Because I'm very well
- 2 aware that if you live in a thousand square feet in one
- 3 of those places, your bill could easily be double or
- 4 triple what somebody who lives in a well-maintained,
- 5 well-insulated home with upgraded appliances.
- 6 So I think Santee Cooper has a
- 7 responsibility. I do not know in terms of dollar
- 8 figures what they had committed. I did not know it was
- 9 113 million. I do know that most -- that most of the
- 10 weatherization money, I would think, would be used for
- 11 low income people, wouldn't you think? You didn't ask
- 12 me, I'm sorry.
- 13 Q. I get to ask the guestions.
- 14 A. I know. I keep forgetting that. I keep
- 15 thinking this is a conversation, and it's not.
- So yeah, to one point, yes, but I don't see
- me, as a board member, going out to Mrs. Jones and
- 18 saying "Mrs. Jones, Santee Cooper needs to give you X,
- 19 Y, Z to replace your mobile home."
- I do think we can do a lot with insulation,
- 21 replacement of windows, helping them purchase more
- 22 efficient appliances. I think they can do a lot in
- 23 that regard.
- Q. And where would you think the money would
- come from to go in and insulate my double-wide trailer,

- 1 if I had one?
- 2 A. I don't know of that 113 million that's in
- 3 Santee Cooper's budget, I gather, for conservation, I
- 4 don't know how much of that goes for that. I have no
- 5 idea. But I understand there's, what, another
- 6 50 million coming down the pipe? Is that what I hear?
- 7 Excuse me.
- Q. Okay.
- 9 A. You can tell I don't do this, can't you?
- 10 REP. OTT: Thank you.
- 11 SEN. RANKIN: For not doing it, you do it
- 12 pretty well. Just a couple of questions myself.
- 13 BY SEN. RANKIN:
- 14 Q. I read your or tried to read most of your
- answers that, again, you have not updated, you didn't
- need to update them, I think you said earlier, right?
- 17 These are the questions you --
- 18 A. I could have updated them, but nothing
- 19 substantial changed, obviously. Instead of working 25
- years, it's been 26. Instead of one child being this
- 21 age, they're another.
- 22 Q. And you were a superintendent?
- A. No, I was not. If anything gave you that
- impression, that's where I thought I was headed.
- 25 Q. Okay.

- 1 A. And so because I did that, I got that
- 2 certificate, that certification, yes, sir, and started
- 3 on the administrative path in the school system.
- 4 Q. In Berkeley?
- 5 A. Charleston County.
- 6 Q. Charleston. And you are a State Farm --
- 7 A. Agent.
- Q. -- agent and you make your money, you're fed
- 9 by your efforts --
- 10 A. Correct.
- 11 Q. -- selling life insurance, investment --
- 12 investments?
- 13 A. The biggest percentage from
- 14 property/casualty, after that life, after that health
- 15 and after that investments.
- Q. Okay. And you have an agency in --
- 17 A. Moncks Corner.
- Q. -- Moncks Corner? And that is your agency?
- 19 A. Yes, sir.
- Q. How long have you had that?
- 21 A. 26 years.
- 22 Q. All right. You have been appointed by
- 23 Governor Sanford who you supported and gave money to?
- A. Yeah.
- Q. What questions or what conversations have you

- 1 had with him? Not that supporting him or donating to
- 2 his campaign is in any way a negative thing, certainly
- 3 it's not. But particularly with respect to your being
- 4 here today, what conversations have you had with him?
- 5 A. Very few. As I indicated earlier, my
- 6 question was, "And what would somebody expect me to
- 7 bring to this board?" And the response was, "I believe
- 8 you to be an independent thinker. I believe that you
- 9 have integrity and I believe that you can be
- 10 transparent, and that's all I need from you."
- 11 Q. And when was that? Is that a face to face or
- on the telephone?
- 13 A. That was on the telephone.
- Q. Have you ever met with him?
- 15 A. Yes, I have. Last year, and I'm sorry I
- don't remember exactly when last year. I spent a few
- minutes talking to Scott English who works in his
- department. The governor came in for less than five
- minutes, asked me -- it must have been last fall
- 20 because the question was about how the economy seemed
- 21 to be in Moncks Corner, and we expect you to do a good
- 22 job. And that was it.
- Q. Okay. Have you -- do you know his position
- on the Pee Dee coal plant?
- 25 A. I would gather that that wouldn't be his

- 1 first choice of facilities.
- Q. Do you know that or you're assuming that?
- 3 A. Just from things -- we have not ever had a
- 4 conversation about that. So from personal firsthand
- 5 knowledge, I could not say that I know that. It's all
- 6 hearsay.
- 7 Q. Just from the newspaper articles --
- 8 A. Yeah.
- 9 Q. -- have you read?
- 10 A. Like I said, I would gather that wouldn't be
- 11 his first choice.
- 12 Q. In terms of nuclear, do you know his position
- 13 on that?
- A. I don't. I would assume from what I --
- 15 just -- and this is just a general impression, that he
- 16 would be more supportive of that, I would think. But I
- 17 don't know that.
- Q. Okay. Do you know how long your term is?
- 19 A. Originally, I think it was supposed to be for
- 20 seven years because it was the vacated seat of Paul
- 21 Campbell. But the seven years, I think, started in
- 22 2006 or '7.
- Q. Okay. Obviously, being from Moncks Corner,
- you are acutely aware of the regard Santee Cooper holds
- in that community.

- 1 A. Absolutely.
- 2 Q. And you, I'm sure, are aware of the --
- 3 somewhat of the history that we had in generating this
- 4 bill which makes -- requires you to have certain
- 5 qualifications. Do you recall that, that history?
- A. Well, I know there have been some issues with
- 7 board members going on, going off, some acrimony, that
- 8 kind of thing. You couldn't miss that.
- 9 Q. Okay. The idea of selling Santee Cooper, do
- 10 you recall that?
- 11 A. I recall that that was an issue that was
- 12 brought up, yes.
- Q. One of your written responses with regard to
- 14 conflicts seems appropriate to me to maybe get you to
- 15 expand on, in your role as not the governor's
- appointee, but the folks from Berkeley County, if the
- 17 governor has one agenda and asks you to carry that
- forward, how will you square that if that is not your
- 19 agenda or if it's not in the best interest of the folks
- 20 you are serving and, in fact, will be the state, if
- 21 you're appointed?
- 22 A. I would not like to think that my appointment
- 23 was because I was -- appeared to be a rubber stamp.
- Obviously, you know that I don't believe there's
- anybody that resides in Berkeley County that would like

- 1 to sell Santee Cooper. I certainly would not.
- 2 Q. And that decision will never come before you
- 3 again.
- A. That's a legislative thing. We can't even
- 5 sell surplus property or property unless it is
- 6 surplused. I'm sorry to be using the word "we." I'm
- 7 not on the board.
- 8 Q. You are a South Carolinian, so "we" are all
- 9 in this together.
- Do you agree with the changes that we made to
- 11 the qualifications of board members to Santee Cooper?
- 12 A. I think it's a very important position, and I
- think that a person needs to be held to a very high
- 14 standard. And so I have no disagreement at all with
- 15 what you've done.
- 16 Q. You wrote that, "The board cannot become a
- forum for perpetuating doctrines or beliefs when they
- are in conflict with the best interest of the many."
- Do you still believe that?
- 20 A. Yes, sir.
- Q. Okay. The idea of the cap and trade, just
- like mark to market, all these new terms that have
- 23 great -- and I noticed you rolled your eyes earlier and
- 24 you just did it.
- 25 A. I'm sorry.

- 1 Q. I wrote a note to my neighbor here. It's a
- 2 very -- I think it was said of you that you were very
- 3 transparent. You certainly were in those rolls of the
- 4 eye, and I appreciate that.
- 5 A. I was going to behave today.
- 6 Q. You're behaving. You're behaving. This was
- 7 asked earlier of one of the folks about not your
- 8 decision as to whether we -- whether we endorse this or
- 9 not, but your understanding of how that congressional
- debate will affect the folks in Berkeley, in
- 11 South Carolina. Do you have a general sense of what's
- 12 at risk for us if that cap and trade or the auctioning
- of credits is passed?
- 14 A. I'm quite sure that I cannot even begin to
- imagine the impact that's going to have. I just can't
- 16 even begin to imagine it because I heard that the
- figure that they expect to generate is at least
- 18 680 million or something and could be as much as
- 19 2 billion. Is that correct? Sorry. You know, I think
- 20 that's kind of the plan in the budget and that, to me,
- 21 just -- that's a lot of money.
- 22 Q. And that, you understand, to reduce
- 23 emissions?
- A. To reduce emissions, yeah.
- Q. Okay. And again, as I said earlier to one,

- 1 you don't decide but we have to partner as to how we do
- 2 that, how we incentivize conservation, the single- or
- double-wide mobile home, that there's so many of them
- 4 that are poorly insulated. What is your role in that
- or Santee Cooper's role, what would that be in a policy
- 6 adopted by the state?
- A. Well, obviously the policy that's adopted by
- 8 Santee Cooper is going to be accountable to the state,
- 9 the legislator, the General Assembly, for what they do.
- But they're just going to have to be extremely
- 11 proactive in order to meet those standards. And I
- think the tab is going to be awfully high if we
- 13 continue without making major improvements. But can I
- 14 begin to imagine the scope at this point? No.
- 15 Q. You were asked about, and I appreciate your
- answer, not being an engineer, but you mentioned one
- possibility of retrofitting the older generation
- 18 plants. Is that kind of an idea or is that something
- 19 you have looked at or read about?
- 20 A. No, I just have a son who's a chemical
- 21 engineer and so we talk a lot. And in general with
- 22 houses and that kind of thing, you don't need to know
- 23 all that. But I think we have older plants that do
- 24 have more emissions. I do not know what the cost
- analysis would be with simply replacing those

- 1 facilities or attempting to retrofit them. I don't
- 2 know if you can put in new scrubbers, filters, washers,
- 3 whatever it is that you put in to keep the emissions
- down, to clean those particulate matters before they
- 5 escape into the atmosphere. I have no idea.
- Q. You have read a lot, you said. Have you read
- 7 the PURC committee report? And I'm going after the
- 8 energy policy report.
- 9 A. I haven't seen that one.
- 10 Q. Okay. Ever heard of it?
- 11 A. I've heard the word PURC.
- 12 Q. Was that regarding natural coffee?
- 13 A. No, that's with a K.
- Q. All right. Very good. Your superintendent
- 15 certificate was not lost.
- 16 A. Yet.
- 17 Q. Yet. Well, this, obviously, is very
- important to this committee of which we are a
- 19 subcommittee, and this was presented to congressional
- 20 delegation six or eight weeks ago. I commend it to
- 21 your reading because this talks about what's available,
- 22 the risk of the cap and trade, the carbon tax, all that
- 23 simulates what we know today as to what resources we
- have, what generation potential we can have, and the
- 25 risks that are being discussed in federal government.

- 1 So anyway ...
- 2 A. You can get me that?
- 3 Q. You can get it.
- 4 A. Yeah.
- 5 SEN. RANKIN: All right. Anything else?
- 6 Thank you very much.
- 7 REP. OTT: No, I'm not.
- MS. PINNELL: Thank you. You do ask hard
- 9 questions.
- 10 (A recess transpired.)
- 11 REP. OTT: I'm sorry for the delay, and
- 12 Senator Rankin is going to try to get with us
- 13 momentarily. He called and said for us to get started.
- I want to welcome you and thank you for
- 15 coming. I'm going to ask Ms. Byers if she would get
- 16 you sworn in.
- BARRY D. WYNN, being first duly
- 18 sworn, testified as follows:
- 19 REP. OTT: And I'm going to turn it over to
- 20 Ms. Coombs for a series of questions that we would like
- 21 for you to respond to.
- MR. WYNN: Great.
- MS. COOMBS: Good afternoon, Mr. Wynn --
- MR. WYNN: Good afternoon.
- MS. COOMBS: -- and Mr. Chairman.

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- 1 Mr. Wynn is a candidate seeking reappointment
- 2 to the Fourth Congressional District seat on the Santee
- 3 Cooper board of directors for the term commencing
- 4 May 19th, 2007, and expiring May 19th, 2014. And he
- 5 has been serving since 2006.
- 6 BY MS. COOMBS:
- 7 Q. Would you please state your full name and
- 8 current address for the record.
- 9 A. It's Barry D. Wynn, and 138 Turnberry Drive,
- 10 Spartanburg, South Carolina 29306.
- 11 Q. Mr. Wynn, we've received your complete
- 12 confirmation package. Are there any changes or is
- there any additional information that you wish to
- 14 provide for your personal data questionnaire or your
- 15 statement of economic interest?
- 16 A. I don't think there would be any changes,
- 17 additions.
- MS. COOMBS: Mr. Chairman, we would like for
- 19 the staff summary of Mr. Wynn's personal data
- 20 questionnaire to be the next hearing exhibit.
- 21 REP. OTT: So done.
- 22 (EXHIBIT 7, Summary of Background Information
- for Barry D. Wynn, admitted.)
- 24 BY MS. COOMBS:
- Q. Mr. Wynn, we also sent you a set of

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- 1 questions, and we've received your responses. If we
- 2 ask you these questions today, would your responses be
- 3 the same?
- A. Yes, they would.
- 5 MS. COOMBS: And, Mr. Chairman, I would like
- 6 to put his responses to those written questions in the
- 7 record, also.
- 8 REP. OTT: So moved.
- 9 (EXHIBIT 8, Preliminary Questions, admitted.)
- 10 BY MS. COOMBS:
- 11 Q. Would you please briefly summarize your
- 12 educational and work experience.
- 13 A. I've worked with several firms, all related
- to the capital markets and investment banking. Many
- 15 years ago, I was a vice president Robinson-Humphrey
- 16 Company and before that was with Lehman Brothers. And
- in 1988, a partner and I bought the Colonial Trust
- 18 Company. It was kind of a shell of a company, but
- we're involved in trust management, estate management
- and investment advisory work.
- 21 And I've graduate from The Citadel and
- 22 studied at the New York Institute of Finance and
- 23 received the different licenses that you receive when
- 24 you do that.
- Q. Okay. And we've asked a good many questions

- about energy in general and Santee Cooper specifically
- of all the candidates, and I know that you've been
- 3 serving on the board for several years. We're going to
- 4 ask you the same questions --
- 5 A. Sure.
- 6 Q. -- mostly.
- 7 Can you tell us what Santee Cooper's current
- 8 generation mix is?
- 9 A. It's about 70 percent -- on a yearly basis
- 10 about 70 percent coal and, of course, at peak that
- 11 would get up to -- excuse me, it's 80 percent coal. It
- 12 peaks, it can go down to 70 percent. And then the
- nuclear would be around 5 percent at peak and probably
- 5 percent regular. And natural gas would be -- I think
- natural gas at peak levels would be around 20. And
- then, of course, we don't burn much diesel except in
- 17 case of a peak emergency. Of course the -- well, I
- 18 guess that covers it.
- 19 Q. Okay. Do you know what the relative age of
- 20 Santee Cooper's baseload fleet is, particularly the
- 21 coal plants?
- A. Well, let's see, we built -- we got two that
- are relatively new, Cross 3 and 4. And that the
- 24 average age, I guess you go from 2007 all the way back
- 25 to the '50s, so I guess the average age would probably

- 1 be maybe around 30 years or 35 years.
- 2 Q. So do you know what the expected remaining
- 3 life of these coal plants would be?
- 4 A. Those early ones, I think somebody could make
- 5 an argument that some of the older ones are in the
- 6 latter stages of their life. And of course I think the
- 7 recent additions, Cross 3 and 4, I think they've got
- 8 many, many more years to go.
- 9 Q. There was a report recently submitted to the
- 10 review committee that indicates that the average
- 11 remaining life of coal plants in general in
- 12 South Carolina is 27 years, but for Santee Cooper the
- average remaining life is 38.7. Given the generation
- 14 mix and the age of the coal facilities of Santee
- 15 Cooper, if Congress were to pass -- excuse me, if
- 16 Congress were to pass measures requiring a transition
- 17 to a coal-constrained economy, what would the -- what
- 18 challenges would this present?
- 19 A. I think it would be enormous challenges
- 20 because right now we really don't have an alternative.
- 21 If we started looking at, first, it was Grainger and
- Winyah and started looking at those in terms of
- shortening their life or converting away from them,
- 24 closing them up, there really isn't an alternative for
- 25 that right now. I think it would present a real

- 1 emergency.
- I guess what you'd be forced to do at this
- 3 point in time, you'd probably be forced to build a lot
- 4 of gas plants, maybe, to, you know, to meet those
- 5 demands. And of course we do need probably to go ahead
- 6 and finish the Pee Dee facility and have that on stream
- 7 as quickly as possible. But I think -- again, I think
- 8 we're really not in a position right now to be closing
- 9 a lot of plants because we don't have a lot of surplus
- 10 production or generation power. And I think it would
- 11 be a serious problem for them to have to deal with.
- We're many years away from building a nuclear
- 13 plant. We're in the process -- in the permitting
- 14 process, but, you know, it's somewhat uncertain
- 15 territory that we're getting into in going through that
- 16 process in terms of timing, whether it would be, you
- 17 know, 16 or 17 or even longer. So any quick and
- immediate replacement of those older plants, if it had
- 19 to be done, would create very serious problems.
- Q. Have you all discussed any -- what the impact
- 21 would be of a carbon tax --
- 22 A. Yes.
- Q. -- on your customers?
- A. I think it would obviously be a very serious
- 25 impact. And right now, there are a lot of business and

- 1 industry that have come to South Carolina, particularly
- 2 in our area where we serve, they've come here for a lot
- of reasons. One of the reasons maybe was a friendly
- 4 labor environment and obviously there are a lot of
- 5 things that attract everybody to our state. But one of
- 6 those factors was a fairly inexpensive and reliable
- 7 energy source.
- I think there are a lot of those companies
- 9 that may actually -- could be a tipping point as to
- 10 whether they can survive or not, whether they can stay
- 11 here or not if they saw significant increases in their
- 12 power bills.
- So again, I think it's a big challenge. Any
- 14 time you raise the cost of power in South Carolina,
- somebody is going to be affected by it. I think it's
- 16 obviously all the residents are affected by it, but
- even more crucial might be the job creators and the
- people who are providing employment and particularly in
- our areas but around the state.
- Q. Okay. Can you tell us who Santee Cooper's
- 21 customers are?
- 22 A. Well, we have our direct customers, you know,
- in Dorchester County and Horry County, those that
- 24 aren't served there by -- aren't served by SCANA or
- 25 Progress, Carolina Power & Light, Horry County,

- 1 Berkeley County and Dorchester County.
- We obviously always also have industrial
- 3 customers and military customers, and we have our
- 4 contract with Central, and that's probably about 57,
- 5 58 percent of our customers actually go through
- 6 Central, all their cooperatives. So that's essentially
- 7 the customer base.
- 8 Q. Do you know what the relative percentages are
- 9 of these various groups of customers with respect to
- 10 the sales of energy by Santee Cooper?
- 11 A. I think it's about 55 percent with Central,
- about less than 20 percent would be industrial,
- 13 military, and around 30 percent of the remaining would
- 14 be -- a little less than that would be direct
- 15 customers. Our service areas, I mean, we touch two
- 16 million customers basically, but ...
- 17 Q. And what would be each group's -- each group
- of customers' responsibility for the capital costs of
- 19 capacity?
- 20 A. I don't have those numbers exactly, but I
- 21 think the proportions are somewhat in line with their
- 22 percentages as far as customers are concerned. In
- other words, I think it would be skewed more, I think,
- 24 towards direct customers. But of course that's some
- ongoing discussions about that right now. But it's

- 1 skewed a little bit towards the direct customers but
- 2 generally in those proportions.
- Q. Okay. Do you agree with the claim that
- 4 Santee Cooper will be short on supply in 2013 if new
- 5 facilities are not constructed and energy efficiency
- and conservation measures not undertaken?
- 7 A. I generally agree with that. If the
- 8 projections are correct, that we're going to add
- 9 population of a million before 2025, we're going to be
- 10 getting towards that number. I mean, it's not going to
- 11 be a direct trajectory, but it will be growth in that
- 12 time that you're discussing there. So, yes, I think
- that we've already seen some peak times where we've had
- 14 shortages, we've had to buy power. So it wouldn't take
- a whole lot of growth over that period of time for us
- 16 to have shortages.
- So I do think it's necessary for us to move
- 18 forward with adding generation capacity, whether it be
- 19 the Pee Dee or whether it be the nuclear facility. I
- don't think there's any question if all the projections
- about population growth are correct, are reasonably
- 22 correct, then we have to add generation capacity.
- Q. And you mentioned coal and nuclear. That's
- 24 what you believe should be built?
- A. Well, I think that had we not built Cross 3

and 4 and we built natural gas facilities instead, we 1 2 would -- our customers would be paying higher rates 3 today than they are paying if we hadn't done that. some of this is really a matter of whether we're going 4 5 to continue to provide competitive rates for our 6 customers. And if that wasn't the mission, of course, 7 we really wouldn't worry about the cost of the fuel; and therefore, we may could have made decisions 8 9 different than what we made or maybe different decisions in the future. 10 11 But if costs are one of the driving forces to 12 keep those costs down to be competitive with the retail 13 customers and the industrial customers, then I think 14 coal and nuclear are going to have to be the answer in 15 terms of the baseload. I think they're obviously --16 we're making a lot of effort in some of the other areas 17 where we're looking at conservation and doing 18 everything we can to promote that because I think that's incredibly important. It's the cheapest source 19 2.0 of power, if you will. And we're obviously doing the 21 wind studies that you've read about recently, and I 22 think that's an ongoing project. And the solar 23 studies, where we've done different research in that 24 We're in the schools promoting that in terms of 25 the research out here. But I don't see that being a

- 1 significant percentage of the generation that we're
- 2 going to be talking about for the next few years.
- 3
 I'm not sure we're there technologically, and
- 4 I'm not sure whether we're there from a cost
- 5 competitive point of view. And I just think that if we
- 6 don't add baseload over the next decade, we are going
- 7 to be facing shortages.
- I think another point, though, about adding
- 9 coal generation is if we ever are in a position where
- 10 we do have to close some of the older plants that are
- less efficient that have more emissions, then it
- 12 certainly would make sense to me to be adding baseloads
- of coal that are much more efficient, much more
- 14 productive. And I think that's what the Pee Dee
- 15 facility represents.
- 16 Q. The era of uncertainty facing our state and
- nation is likely to be very perplexing to any utility
- as it desires do plan 30, 40 or 50 years out. How
- 19 generally would Santee Cooper go about planning or what
- should its approach be for planning for this era?
- 21 A. Well, I think -- I don't think that in the
- 22 75-year history of Santee Cooper have we ever had more
- 23 uncertainty relative to planning than we have right
- 24 now. We have a very uncertain credit market and, you
- know, our debt to equity ratios are about 70/30. We're

- 1 going to have to refinance a lot of debt issues over 2 the next ten years, and we're facing probably one of the most uncertain credit markets we've ever seen. 3 think that's a big factor to try to evaluate and it is 4 5 also something that has no clarity at this point. 6 I also think that the issue of legislation 7 and where is it going relative to either capital trade or -- capital trade or cutting back on these older 8 9 facilities before their full life might be exhausted. 10 These are matters that I think we need clarity in order 11 to be able to do these 10- and 15- and 20-year type 12 projections. 13 So again, I think this is an incredibly difficult time to be able to say what is your 14 15 generation going to be for the next ten years and what 16 is your credit cost going to be for the next ten years? 17 Maybe one of the most important things that we need to make sure we keep our eye on is the creditworthiness. 18 19 I think that we've certainly seen a huge change in the 20 credit markets. And the biggest part of this change is
- of those folks, then the credits are going to be
- 24 available. Even available in this crazy-type market
- 25 we're in.

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that if you are very -- have very good creditworthiness

and you're a double A issue or triple A issue with any

1 But if you're substandard and the people view 2 that you're moving in the wrong direction and you may 3 be a double A going to a double A minus or you're a single A going to a single A minus, if your trend is 4 5 bad, then the credit markets just don't want to have 6 anything to do with you. And so either you're going to 7 have credits unavailable or the cost to get credit is 8 going to be so high, that any 10-year projection you 9 could have could be blown away by the fact that you're 10 refinancing 5 percent bonds at 7 or 8 percent. And I think that may be one of the most 11 12 crucial things that Santee Cooper is facing over the 13 next decade is to make sure that they maintain that 14 creditworthiness that they've had in their history. 15 Ο. What is their rating now? 16 Well, Moody's is double A minus and Fitch is Α. 17 double A and Standard & Poor's is like minus, I think 18 they call it minus one or something. 19 But generally, we have -- right now, we would 2.0 be considered very high quality. And even more 21 importantly, if you look at all three of the latest 22 rankings we've had, it says stable environment, which 23 means that they're not pointing the arrow down, they're 24 pointing the arrow straight across.

The key thing right now, I think, with most

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- of the rating services is where is the arrow pointing?
- 2 If you're single A and you're pointing up, that's good
- 3 news. People are going to be attracted to that. And
- 4 if you're double A and you're pointing minus, they're
- 5 not going to be attracted to it. So I think right now
- 6 we are in a very, very good situation in the sense that
- 7 we have a strong credit and we have a stable
- 8 environment. But it is key for us to be able to
- 9 maintain that. It is so important. It has never been
- 10 any more important.
- 11 What we went through in the last year in the
- 12 credit markets is kind of like the depression. The
- depression, when it happened, it created a scenario for
- the next 20 or 30 years. And what happened in the last
- 15 year, when the credit markets froze, we're going to see
- 16 the effects of that for the next 10 or 20 or 30 years.
- And the biggest effect is the credit spreads that are
- 18 going to be with us for a long period of time. So if
- 19 you ever get down to a triple B or a double B or
- 20 something, there is no credit.
- 21 REP. OTT: Excuse me. Do you see our credit
- 22 getting better or worse as we go forward with the
- Pee Dee coal plant and the joint venture with nuclear,
- 24 is that a beneficial thing going forward or is it --
- MR. WYNN: I think it's a little too early to

- 1 tell on the nuclear because it's very difficult to know
- 2 what the costs are going to be involved in the nuclear
- 3 and the timing of when it would all take place.
- I think in the idea of Pee Dee, I think it
- 5 would probably be constructive. Again, that might
- 6 change with the pending legislation coming out of
- 7 Washington. I mean, it might be the absolute right
- 8 thing to do and the credit agencies say it's the right
- 9 thing to do and I think it's the right thing to do. If
- 10 they change all the rules on us, that may change that.
- 11 REP. OTT: Excuse me. Go ahead.
- 12 BY MS. COOMBS:
- Q. Given the fact that it's much more expensive
- to build generation today than it was just even a few
- 15 years ago, do you favor a consortium approach to the
- 16 construction of facilities where a group of utilities
- would get together and share in the costs and the risks
- 18 associated with that?
- 19 A. I definitely think that's the case with
- 20 nuclear. I mean, we certainly wouldn't be in a
- 21 position to independently kind of go on our own with
- 22 nuclear. And to the extent that we want to be a part
- of that, we almost have to do it that way. I would not
- see that as necessarily the case of a coal-fired plant
- or even natural gas.

- 1 Q. Do you support further investment in and
- 2 reliance upon nuclear generation?
- 3 A. I do. I do. I think that -- I mean, there
- 4 needs to be a bridge that is built in the next 10, 15
- or 20 years and that bridge is going to consist of coal
- 6 and natural gas and conservation and alternatives and
- 7 hopefully wind and solar and so forth. But ultimately,
- I think we have to get to nuclear, so I think we need
- 9 to take the steps to continue to move down that road.
- 10 Q. Do you believe Santee Cooper should continue
- 11 with its plans to build the Pee Dee plant in the face
- of the mounting likelihood that we will have some
- 13 climate change legislation and other --
- A. I still think that it's hard to know what the
- changes will be. When it does come out of Congress, it
- 16 kind of depends on what day of the week you read the
- 17 newspaper about it.
- I do think we're going to have some -- some
- 19 taxes, some type of a cap and trade, some version of
- 20 that is probably going to pass. When it does pass,
- 21 it's going to probably raise the cost of operating that
- 22 kind of facility. But I think at this point in time it
- is the alternative that serves us best. I just don't
- see the alternative to coal at this particular time.
- Q. I've read where Santee Cooper is increasing

- 1 its rates for the first time in 12 years.
- 2 A. Uh-huh.
- 3 Q. How did Santee Cooper prevent rate increases
- 4 during that time?
- 5 A. I think a combination of a number of things.
- 6 Because if you go look at most of the utilities,
- 7 investor-owned utilities and co-ops in other states, I
- 8 mean, they've had a number of increases over that same
- 9 period of time. I think it's been a combination of
- 10 several things. One, I think the management had the
- foresight to build those coal-fired plants that they
- 12 built when they built them. And there's no question
- that when you've had escalations in the cost of diesel
- 14 fuel and escalations in the cost of natural gas, that
- 15 coal's increase in cost as a fuel has been much less.
- So I think our dependence on coal actually
- has been part of keeping our costs down for our
- 18 customers. And also I think that there's been a strong
- 19 effort of stewardship by the board as well as the
- 20 executive staff there to keep costs trimmed. I mean,
- 21 there have been a lot of small measures that if you add
- 22 all those small measures up over a period of years,
- they've actually been effective cost-saving mechanisms.
- 24 So I think it's a combination of all those things.
- But you know that even coal prices had a big

- 1 escalation in 2008. And we did save some money on that
- 2 because we had four contracts on a lot of the coal that
- 3 we used in 2008 that we bought in the futures market
- 4 prior to that at much, much lower prices. So we were
- 5 really able to weather some of the storm, the big
- 6 escalation in coal prices by having future contracts
- 7 that hedged us in such a way that we didn't have to
- 8 pass those costs on to the consumers.
- 9 Q. I was reading yesterday about the
- transportation costs for coal going up 50 or 100
- 11 percent. Does Santee Cooper bring in the coal by
- 12 train?
- 13 A. Right. Right. I think all our coal actually
- 14 comes in by rail, and that's definitely going to be --
- that's definitely going to be another cost increase
- that we're going to have to look at. It's hard for me
- to imagine a situation where consumers are not going to
- 18 be paying more for their energy bills over the next
- 19 decade. It's very possible that those costs could be
- 20 significantly higher than what they are today.
- 21 Q. So would you say that these new rates that
- 22 Santee Cooper is going to probably approve would not --
- is it safe to say those rates are not going to be in
- 24 place for 12 years, is that what you're saying?
- A. It would be my guess that they won't be. I'm

- 1 not speaking for management, but it would be my guess
- 2 because it's not factoring in a lot of things that we
- 3 talked about today. They're not factoring in capital
- 4 trade expenses. They could be much higher. Of course,
- 5 those might be directly passed on, but, still, they're
- 6 going to be increases. It doesn't factor in whether or
- 7 not we might be forced to use natural gas instead of
- 8 coal, which would certainly be a more expensive fuel.
- 9 I don't see a whole lot of forces out there in the next
- 10 ten years that are going to put prices down. I see a
- 11 fair number of forces that will push prices up.
- 12 O. How does Santee Cooper set its rates?
- 13 A. How will they set these new rates?
- 14 O. Uh-huh.
- 15 A. They'll go through a process, number one, of
- 16 going through the fundamentals of what would be the
- 17 rate that we need to charge that would continue the
- 18 stability that we have to have to remain viable. The
- 19 creditworthiness part. We do have to have retained
- 20 earnings obviously to continue to exist and to continue
- 21 to pay the state the monies that we pay the state. So
- 22 it has to remain a viable concern. So there's a
- certain rate that we'll have to get to achieve that,
- 24 and it will certainly be a somewhat higher rate than
- 25 we're charging currently.

1 And then we'll have public hearings on those, 2 and they'll discuss the whole process that we went 3 through to come up with that decision. And the public 4 would certainly be invited to give their responses, and 5 then we assure they will. 6 Santee Cooper is lucky in the sense that most 7 of their customers really have a good feeling. There's a lot of good will out there by Santee Cooper. 8 9 when we do surveys, we do those, I think, every year, 10 97, 98 percent of the surveys that come back say they feel very favorable about the reliability and the cost 11 12 and so forth of Santee Cooper. 13 Now, of course, some of those surveys came 14 out before some of the price increases that we're 15 talking about. It may affect some of that forward, but 1.6 I do think we're going into this with a lot of 17 reservoir of good will. 18 Ο. So does the board attend those public hearings and hear what the public has to say? 19 2.0 You know, the whole board probably won't Α. 21 attend every hearing, but there will be board members present at every hearing. 22 23 And I'm familiar with how the PSC sets rates Ο. 24 but not at all familiar with how Santee Cooper sets

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rates.

So people that appear before the Public Service

- 1 Commission can ask questions of the utility and get
- 2 their cost of service studies and, you know, whatever
- 3 the utility uses to set its rates.
- 4 A. To come up with the rate setting, yes.
- 5 Q. Now, are your customers allowed to do the
- 6 same thing, they can ask you for that information? Are
- 7 you that -- are you that involved? Is the board that
- 8 involved at that level with the setting of rates?
- 9 A. Well, we'll be involved in this establishment
- of rates, I think. In terms of on an ongoing basis,
- are board members asked by customers about the rates?
- 12 Q. No, I guess my question is, if I were to go
- 13 to the hearing --
- 14 A. Yeah.
- Q. -- and let's say I know something about it.
- 16 A. Right.
- 17 O. So I would want to ask the information so I
- 18 could check it out and see what I thought about it.
- 19 A. Right.
- Q. Can your customers do that?
- 21 A. Attend those hearings? Yes.
- Q. And ask you questions ahead of time so they
- 23 can sort of take a look at things. I mean, that's what
- 24 we used to do.
- A. I'm not sure I have an answer for that.

- 1 Q. Okay.
- 2 A. I do know that they can attend those hearings
- 3 and have all that information presented to them at that
- 4 time.
- 5 Q. Okay.
- A. Whether they can get it in advance of that,
- 7 I'm just not sure. It's going to be available to them.
- 8 Q. Is that coming up any time soon?
- 9 A. That's going to start right away. We're
- 10 expecting by November actually to have those rates in
- 11 place or approved and so forth. So the process started
- 12 basically two days ago at our board meeting. We kind
- of approved the preliminary process.
- Q. Okay. What steps can Santee Cooper take to
- expand its energy efficiency and conservation programs?
- A. Well, I think they're already in the process
- of doing this. They've got several programs right now
- 18 that have -- of course, the CFL program is something
- that's been going on before I got on the board, and
- 20 that's been promoted very heavily. And they go into
- 21 schools and they talk to school members and they
- 22 explain to them how they can replace their light bulbs,
- 23 add more efficient light bulbs. That's been a pretty
- 24 successful program. And they actually show how much
- 25 power you save when you take out this bulb and put in

- 1 this bulb. So I think that's been very educational. I
- 2 understand that a lot of those students go home and
- 3 talk to their parents and so forth.
- 4 We also have programs that related to, you
- 5 know, have more insulation in the home so that you cut
- out energy usage in your home. We've also gone to
- 7 businesses and talked to them about the same thing.
- 8 We've also got programs where we talked about how you
- 9 can use energy less during those peak times and have
- 10 programs that actually help on the conservation side.
- So I think there are a number of programs out
- there right now, both educational programs and actually
- going into businesses and talking to residents about
- 14 how they can save money in their businesses and in
- 15 their homes. It's a big part -- I mean, our goal, of
- 16 course, between now and 2020 is to have 40 percent of
- kind of non-greenhouse-gas-type generation or usage and
- that's an incredible goal. I hope we're going to meet
- 19 that goal. It's going to require a number of efforts
- as well as maybe just a nuclear plant, too.
- 21 But I do think there are a lot of these
- 22 efforts in place right now to help us reach that goal,
- and so 40 percent by 2020 is a huge goal.
- Q. So who should pay for the energy efficiency
- and conservation programs, or how will they be paid?

Well, Santee Cooper is doing this as kind of 1 Α. a part of their budget. We approved a budget about --2 3 actually about a year ago. We assigned somebody, Marc Tye, the vice president, who is really working on this 4 overall program to reach those goals by 2020. And so 5 Santee Cooper -- but the programs that we're involved 6 in, that we're initiating, we're paying for those 7 8 programs. I know I've talked to people in the state 9 government, and I know there's some programs that the 10 state is involved in. And I think to some degree we 11 probably ought to coordinate those a little bit better. 12 I know there's some funding coming from the federal 13 government that is supposedly delegated to this 14 particular idea as well and maybe that can be 15 coordinated in such a way, too, between Duke and SCANA 16 and Progress and Santee Cooper, where we can find those 17 ways of conserving maybe together. 18 Could you briefly describe and generally 19 Ο. describe your understanding of a renewable portfolio 20 standard? 21 My understanding of it is it's -- renewable 22 Α. would kind of eliminate coal. I mean, coal and gas, 23 24 obviously, you're not renewing it. Right now renewables is a tiny, tiny part of our portfolio. I'm 25

- 1 trying to talk about the program in Anderson. The
- 2 methane gas program, that would be part of the
- 3 renewable.
- 4 Obviously, sun and solar are something we're
- 5 working on from a research point of view and doing
- 6 studies on that. That obviously would be renewable, so
- 7 that would be part of our portfolio. Again, it's a
- 8 very small part at this time, but we're doing the
- 9 groundwork to get there, I guess is my point.
- 10 Q. Okay. What are your thoughts on the pursuit
- of alternative energy technologies?
- 12 A. My thoughts -- I mean, I'm obviously not an
- engineer or a technician. I think I'm primarily on the
- 14 board and look more to financial and audit ideas. But
- my feeling really is that I've studied real closely
- some of the research that's been done on solar, and it
- doesn't seem, to me, that we're ready for that in terms
- of replacing a whole lot of our generation that we have
- 19 right now.
- The technology just doesn't seem to be there
- 21 as far as I'm concerned. I don't think South Carolina
- is really the ideal place to maybe have a lot of this
- 23 in place. Some studies that say we have too much
- liquid in our air or whatever it is, but we really
- 25 can't have a consistent source of sun that generates

- 1 the kind of power to be of any major significance in
- 2 this state with current technology.
- 3 So I think it's something that we have to
- 4 study, we have to be open-minded to say that we want to
- 5 do everything we can to let this play the role it
- 6 should play, but it's a little hard for me to see how
- 7 this is going to be a big percentage of our generation
- 8 or even a tiny percentage of our baseload generation in
- 9 the future.
- The same way with wind, I think it's
- something we're spending the time, we're committed to
- do the research. We've had an ongoing program for a
- couple of years now. We just upped that program again
- recently to study wind. We're in schools and we're in
- 15 the university trying to promote some research on wind.
- But again, it's very difficult for me to see
- 17 with the current situation, the way it is right now, of
- all the data that we have coming in, it's very
- difficult for me to see where this is going to be a
- 20 significant percentage of our generation in the near
- 21 future. So I'm optimistic, but I'm not --
- 22 realistically, it's very difficult to see where it's
- 23 going to play a big role.
- Q. Approximately what is the current level
- 25 percentagewise of renewable?

- 1 A. It's less than -- of sun and solar?
- 2 Q. Or just renewable in general of Santee
- 3 Cooper.
- 4 A. Less than 1 percent.
- 5 Q. Do you agree with Santee Cooper's decision to
- 6 spend \$113 million over the next 12 years on energy
- 7 efficiency programs?
- A. Yes, I do, and I think it's something we have
- 9 to continue to emphasize. So the answer is yes.
- 10 Q. Would you please describe the role that you
- 11 believe can be played by public power and how Santee
- 12 Cooper fits into that role?
- A. Well, the general mission has been to improve
- 14 the life of people in South Carolina. The specific
- mission is to provide low-cost reliable energy to
- people in South Carolina that are served by us,
- directly or indirectly. I think it's an incredibly
- important role because I think obviously low-cost
- 19 energy, if you raise the cost of energy for residents
- in the state, which is just an extra cost to them, it's
- 21 like raising their taxes and it's just an extra cost
- for them to bear. I think it's very, very important
- 23 for them, just like keeping taxes down, you want to
- 24 keep cost of energy down as much as you possibly can.
- 25 Maybe even more importantly, though, I think

- 1 it also is a job provider. If we want to appeal to
- 2 industry and manufacturing to stay in this state or
- 3 come to this state, I think one of the key things
- 4 they're going to be looking for in the future and they
- 5 have looked for in the past, even more so in the
- future, I think, is a low-cost reliable energy source.
- 7 And so I think -- again, I think it's going
- 8 to add a whole lot to the quality of life in this
- 9 state. We can not only make the residents happy that
- they're paying reasonable costs but also to be able to
- 11 have economic development in this state. I don't think
- 12 you can do it if we have much, much higher energy
- 13 costs, particularly relative to the rest of the
- 14 country.
- 15 Q. Okay. Would you please provide an overview
- of your view of the role of the Santee Cooper director
- and how that role is different from Santee Cooper's
- 18 executive staff.
- A. Well, I think my loyalty, obviously, is to
- the taxpayers. We're a state-owned authority, and I
- 21 think the first loyalty is to the taxpayers. I think
- we're obviously loyal to the long-term viability of the
- company, and I think that those loyalties are
- 24 paramount. Our decisions really have to be -- in my
- opinion, have to be very prudent in terms of what is

- 1 best for the survival of Santee Cooper regardless of
- 2 what opinion executive staff may have. We've got to be
- 3 totally objective, I think, in terms of what we think
- 4 is the best decision that can be made, but we do
- 5 respect management and we do consult with management
- and we do have a high regard for what they've done in
- 7 the recent past, which is the only history I have.
- And so I certainly respect their opinions,
- 9 but I think we have to have an independence in terms of
- 10 total objectivity on decisions that affect Santee
- 11 Cooper for the long term.
- 12 Q. Aside from annual audits by outside firms,
- 13 what other types of independent expertise should a
- member of the Santee Cooper board rely upon in his
- decision making?
- A. Well, I think the outside audit is obviously
- 17 the key. I think understanding the outside audit is
- 18 essential and certainly -- some members of those -- of
- 19 that board have to have some background in that area in
- 20 understanding audits. We obviously have people on the
- 21 board that are engineers and that understand maybe more
- of the engineering aspects than the financial aspects,
- but I think it's a well-balanced board in the sense of
- 24 there are people who had experience with cooperatives
- and in the engineering aspects and experience with

- 1 legal work, which I think is obviously important. And
- 2 there are at least two, three members of that board
- 3 that have had a fair amount of experience in the
- 4 capital markets and financial audits.
- 5 And so I think that hopefully that is my
- 6 strength, is I do somewhat -- I have a pretty good
- 7 understanding of the capital markets, pretty good
- 8 understanding of the credit markets, and I've had to
- 9 study audits for about 40 years or 35 years, so they're
- 10 kind of interesting to me. So I do understand them. I
- 11 think that is the key -- the real key road map to find
- out where you are, where you're heading, whether you
- have the ability to get there is the outside audit.
- We also -- I work pretty closely -- because
- 15 I'm chairman of that committee, I work pretty closely
- 16 with our internal auditor, too. I think that's
- important as well. Again, I think that is the key road
- map. I don't know if I answered your question.
- 19 Q. So you're chairman of the finance audit
- 20 committee?
- 21 A. Uh-huh.
- Q. What other committees do you serve on?
- 23 A. Let me see. I'm chairman of that committee.
- I serve on human resource -- yeah, human resource, and
- 25 I'm trying to think of the other committee. It's

- 1 slipping my mind right now. It slips my mind right
- 2 now. It's in my writing there.
- Q. Okay. I don't have it right in front of me.
- 4 I can find it. We'll go to your --
- 5 A. The lion's share of my time actually is
- 6 devoted to the financial audit committee. I think
- 7 that's about 80 or 90 percent of my board meeting
- 8 responsibilities relate to that committee.
- 9 Q. And that leads me to my next question. How
- 10 much time, now that you're there, about how much time
- does it take to prepare for and attend all the
- 12 committee meetings, and is it more than you expected or
- about what you expected?
- 14 A. It was about what I expected until I became
- chairman of that committee, and then it's increased by
- 16 a factor of about four or five. But I think that's --
- 17 I've enjoyed it and I think it's something that
- hopefully adds a little value to it. But it's
- something I do have an understanding of so it wasn't
- 20 something I had to kind of learn -- get up on a sharp
- 21 learning curve like I would if -- when we start talking
- 22 about gigawatts and megawatts and so forth, I wasn't
- 23 sure if I was in the right room. But when you start
- 24 talking about audits, I kind of say, oh, yeah, I'm back
- 25 where I need to be. So I guess that answers your

- 1 question.
- 2 It has been somewhat time consuming being
- 3 chairman of that committee because there's just a whole
- 4 lot of things. And your monthly financial numbers, you
- 5 know, you really need to go over those and understand
- 6 those. And your projections, you need to be -- you're
- 7 signing off on all this in your annual statement, so
- 8 you better have a pretty clear understanding of what
- 9 you're signing off on.
- 10 Q. So does any of your affiliation with any of
- 11 the professional, civic, charitable groups present any
- 12 kind of conflict --
- A. Not that I'm aware of.
- 14 Q. -- to your service?
- Do you have any financial conflicts of
- interest where you've had to recuse yourself from
- 17 anything?
- 18 A. No. Early on, I made it -- let it be known
- 19 that I had been a long-time employee at Lehman. Now
- that they're not there anymore, I don't guess I have
- 21 any conflicts even indirectly anymore.
- 22 Q. And do you have any holdings in any electric
- 23 utilities or other entities that might be impacted by a
- 24 decision of the Santee Cooper board?
- 25 A. I do own some Duke and SCANA and Progress.

- 1 I've had them years and years. But I don't think any
- 2 decision I would make would have any effect on that.
- 3 I've owned those for years and years, so ...
- Q. Do you have any direct or indirect business
- 5 relationships with Santee Cooper --
- 6 A. No.
- 7 Q. -- or any of its -- okay.
- I believe you came on the board after a
- 9 little bit of controversy.
- 10 A. That's what I heard.
- 11 Q. So what's your opinion about the importance
- of board unity?
- A. Well, I think it's incredibly important. If
- 14 you don't have some collegiality, it's hard to engage
- people to use their strengths. And as I say, we've got
- members of that board that all have strength in certain
- areas and when you mesh them altogether pretty well, it
- makes a very good board, I think. And if you don't
- 19 have collegiality, they don't mesh, and they just sit
- 20 there disliking each other.
- 21 So I think that -- O.L. Thompson is our
- 22 chairman. He's been, I think, the catalyst to
- 23 improving the relationship among board members and
- creating a very collegial businesslike environment. So
- I take no credit for the fact that that board is very

- 1 collegial and very businesslike, I give all that credit
- 2 to Chairman Thompson.
- 3 Q. So how do you describe your temperament?
- 4 A. I don't know if I've ever described my
- 5 temperament or not. I would probably have to leave
- 6 that with others.
- 7 Q. You would have to ask them?
- A. Yeah, I wouldn't know how to describe it
- 9 really.
- 10 Q. Okay. I know we asked this in your written
- 11 questions, but I'll also ask it here. You mentioned in
- 12 2006 the first three things that you had planned to do
- as a member of the board. And -- do you have a copy of
- 14 your responses?
- 15 A. I think that --
- 16 Q. Do you want to look at this?
- 17 A. I'll be glad to.
- 18 Q. I was just wondering if you accomplished
- 19 those goals that you had set forth for yourself.
- That's question one.
- 21 A. I said I would learn more about the industry
- and Santee Cooper, and I think I've been on the board
- 23 at a time where there never could have ever been a
- 24 better time to learn a whole lot about Santee Cooper
- 25 and the utility. There's so many critical decisions

- 1 that had to be made relative to financing, relative to
- 2 construction of new generation projects. So I think
- 3 it's been a great time to be on the board in terms of
- 4 you were able to learn a whole lot about a whole lot of
- 5 things fairly quickly. It's kind of like drinking
- 6 water out of a fire hose, it's just coming at you from
- 7 day one. So I think that's happened.
- And the other goals were to help create a
- 9 collegial atmosphere on the board, make it more
- 10 businesslike. And that's happened, but I don't
- 11 think -- again, I don't deserve any credit for that.
- 12 It was kind of there when I got there. And the other
- 13 thing was just to -- I guess those are the two main
- 14 goals it says here.
- 15 Q. Okay. So we find out in question three, the
- other committee was the legal affairs?
- 17 A. Legal affairs. But I'm not a lawyer, so I
- just mainly listen on that committee.
- Q. Okay. Well, do you have any other brief
- 20 statement you would make to make to Mr. Ott about your
- 21 desire to continue serving?
- 22 A. I would absolutely enjoy serving, continuing
- 23 to serve. It's been rewarding. I've enjoyed it. I do
- 24 think -- it's a little redundant, but it's a critical
- 25 time for Santee Cooper. I think the confluence of

- problems that they're going to have to deal with in the 1 2 next decade I think are the greatest that they've ever 3 had to deal with in their 75-year history. 4 Legal, legislative, financial, energy source 5 questions and so forth, so I think it's going to be a 6 very critical time. And I would enjoy serving on this 7 I think it's very, very important that those board members all be very capable and be able to make 8 decisions in a very objective way because I think 9 there's going to be a whole lot of decisions that have 10 to be made, and they're going to be critical decisions. 11 12 They're going to be critical decisions 13 relative to creditworthiness, relative to responding to 14 legislation coming out of Washington and critical 15 situations in terms of having the generation to meet the demand that are going to be required. 16 17 So it is really going to be a crucial and 18 important time to be on that board and be part of the decisions that need to be made. So whether I'm on 19 20 there or somebody else is on there, I think the quality
- 22 board, I think it's never been more crucial that they

of -- the quality of people that need to serve on that

- 23 be able to make the right decision. To be discerning
- 24 and objective and so forth.

21

MS. COOMBS: That's all I have.

- 1 REP. OTT: I've got a few and we're going to
- 2 wrap up. I want to thank you, and I'm very impressed
- 3 by the quality of your answers that you have come
- 4 prepared to give today.
- 5 MR. WYNN: Thank you.
- 6 BY REP. OTT:
- 7 Q. A couple that we didn't touch on and one is
- 8 real important to me, and I've asked all the people
- 9 that have been here. 99.9 percent of what you do as a
- 10 board member is related to the generation of
- 11 electricity and keeping it going. But one-tenth of one
- 12 percent is important to some of us as it relates to
- dealing with the lake and keeping all those people
- around the lake happy and keeping those of us who hunt
- and fish on the lake happy.
- 16 A. Right.
- 17 Q. Do you accept that that's part of your
- 18 responsibility as a board member, kind of keeping your
- hands on what's going on in and around the lake?
- 20 A. Yes. I will admit that there are members on
- 21 that board that kind of grew up on that lake, and they
- 22 have a much more intimate understanding of life on the
- lake than I do growing up in Spartanburg. But I do
- 24 understand how important it is to the culture, to the
- 25 life experiences and so forth of those people who live

- 1 approximately around the lake or near the lake. So I
- 2 think it's important.
- 3 We look at all of those things and factor in
- 4 the importance of that lake for recreational purposes
- 5 and other. In fact, our last board meeting we spent a
- 6 lot of time trying to make sure that whatever we did
- 7 relative to leases on the lake were for the betterment
- 8 of all. In other words, we need to improve the quality
- 9 of the lake, the management of the lake, the
- 10 accessibility of the lake. All those things need to be
- 11 protected. And I think that you've got the right
- 12 balance.
- But I will say that I do take a little bit
- of -- a step back a little bit on that issue because I
- do think there are people on that board that are more
- 16 familiar with it and more able to maybe discern what
- 17 are some of the best courses of action to make sure
- it's well protected.
- 19 Q. Let's talk about conservation a little bit.
- 20 I represent a rural district who has an abundance of
- 21 old double-wide trailers, mobile homes, whatever we
- 22 want to call them --
- 23 A. Right.
- Q. -- who are terribly inefficient when it comes
- 25 to the use of energy.